Consolidated Financial Results for the Fiscal Year Ended March 31, 2020 [Japanese GAAP]



May 11, 2020

Company name: Ryoden Corporation

Stock exchange listing: Tokyo Stock Exchange

Code number: 8084

URL: https://www.ryoden.co.jp/

Representative: Nobuo Shogaki, President & CEO

Contact: Hirozou Tomomori, General Manager, General Affairs Department

Phone: +81-3-5396-6111

Scheduled date of Annual General Meeting of Shareholders: June 25, 2020

Scheduled date of filing annual securities report: June 25, 2020 Scheduled date of commencing dividend payments: June 4, 2020

Availability of supplementary briefing material on annual financial results: Yes (Japanese only)

Schedule of annual financial results briefing session: Yes (Video distribution only)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2020 (April 1, 2019 to March 31, 2020)

(1) Consolidated Operating Results (% indicates changes from the previous corresponding period.) Profit attributable to Operating profit Ordinary profit Net sales owners of parent Million yen Million yen % Million yen Million yen Fiscal year ended 230,087 (4.3)5,559 (1.2)5,758 1.9 3,860 3.4 March 31, 2020 Fiscal year ended 240,312 1.6 5,624 10.8 5,648 11.7 3,731 4.0 March 31, 2019

(Note) Comprehensive income: Fiscal year ended March 31, 2020: ¥3,009 million [8.1%] Fiscal year ended March 31, 2019: ¥2,784 million [(30.4)%]

	Profit per share	Diluted profit per share	Return on equity	Ordinary profit to total assets	Operating profit to net sales
	Yen	Yen	%	%	%
Fiscal year ended March 31, 2020	177.77	176.96	5.8	4.4	2.4
Fiscal year ended March 31, 2019	171.98	171.34	5.8	4.2	2.3

(Reference) Share of profit (loss) of entities accounted for using equity method:

Fiscal year ended March 31, 2020: ¥43 million Fiscal year ended March 31, 2019: ¥17 million

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2020	128,304	67,557	52.5	3,104.00
As of March 31, 2019	132,729	65,716	49.4	3,022.78

(Reference) Equity: As of March 31, 2020: \(\frac{4}{6}7,415\) million
As of March 31, 2019: \(\frac{4}{6}5,594\) million

(3) Consolidated Cash Flows

	Net cash provided by	Net cash provided by	Net cash provided by	Cash and cash
	(used in)	(used in)	(used in)	equivalents at end of
	operating activities	investing activities	financing activities	period
	Million yen	Million yen	Million yen	Million yen
Fiscal year ended March 31, 2020	5,938	(518)	(2,281)	20,165
Fiscal year ended March 31, 2019	4,479	(686)	(563)	17,107

2. Dividends

		An	nual divider	nds		T. 4 1	Payout ratio	Dividends
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total	Total dividends		to net assets (consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal year ended March 31, 2019	_	28.00	_	28.00	56.00	1,215	32.6	1.9
Fiscal year ended March 31, 2020	_	28.00		28.00	56.00	1,216	31.5	1.8
Fiscal year ending March 31, 2021 (Forecast)	_	28.00		28.00	56.00		55.3	

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2021 (April 1, 2020 to March 31, 2021)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	90,000	(21.9)	200	(92.8)	200	(93.0)	150	(92.3)	6.91
Full year	209,000	(9.2)	3,100	(44.2)	3,100	(46.2)	2,200	(43.0)	101.31

* Notes:

- (1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (3) Total number of issued shares (common stock)
 - 1) Total number of issued shares at the end of the period (including treasury stock):

March 31, 2020: 22,824,977 shares March 31, 2019: 22,824,977 shares

2) Total number of treasury stock at the end of the period:

March 31, 2020: 1,105,965 shares March 31, 2019: 1,124,755 shares

3) Average number of shares during the period:

Fiscal year ended March 31, 2020: 21,714,533 shares Fiscal year ended March 31, 2019: 21,698,780 shares

(Reference) Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2020 (April 1, 2019 to March 31, 2020)

(1) Non-consolidated Operating Results

(% indicates changes from the previous corresponding period.)

(-)g			(**					
	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended March 31, 2020	203,965	(4.4)	4,938	(2.4)	5,187	(0.2)	3,426	(4.8)
Fiscal year ended March 31, 2019	213,440	1.5	5,060	11.8	5,198	11.0	3,599	(0.4)

	Profit per share	Diluted profit per share
	Yen	Yen
Fiscal year ended March 31, 2020	157.80	157.08
Fiscal year ended March 31, 2019	165.91	165.29

(2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2020	117,302	61,309	52.1	2,816.32
As of March 31, 2019	120,793	59,639	49.3	2,742.77

(Reference) Equity: As of March 31, 2020: \(\frac{1}{4}61,167\) million
As of March 31, 2019: \(\frac{1}{4}59,518\) million

* Explanation of the proper use of financial results forecast and other notes

The statements concerning future performance presented in this document are prepared based on currently available information and certain preconditions which the Company believes to be reasonable at this time. Actual results may be different from any projections presented herein due to various factors.

^{*} These financial results are outside the scope of audit by certified public accountant or audit firm.

Although the Company scheduled a financial results briefing session for institutional investors and analysts in May 2020, on-demand video distribution is being considered from the view point of preventing the spread of COVID-19.

Consolidated Financial Statements (1) Consolidated Balance Sheets

	As of March 31, 2019	As of March 31, 2020
Assets		
Current assets		
Cash and deposits	17,117	20,174
Notes and accounts receivable - trade	57,688	53,028
Electronically recorded monetary claims - operating	16,013	16,626
Securities	44	_
Merchandise and finished goods	23,784	20,857
Other	3,140	2,906
Allowance for doubtful accounts	(35)	(27)
Total current assets	117,753	113,565
Non-current assets		
Property, plant and equipment		
Buildings and structures	2,921	2,987
Accumulated depreciation	(2,076)	(2,199)
Buildings and structures, net	844	787
Machinery, equipment and vehicles	662	674
Accumulated depreciation	(301)	(352)
Machinery, equipment and vehicles, net	360	322
Tools, furniture and fixtures	1,309	1,202
Accumulated depreciation	(1,022)	(942)
Tools, furniture and fixtures, net	287	259
Land	3,087	2,752
Total property, plant and equipment	4,580	4,122
Intangible assets		
Software	622	561
Other	51	61
Total intangible assets	673	623
Investments and other assets		
Investment securities	6,905	6,639
Long-term prepaid expenses	40	43
Deferred tax assets	1,110	1,607
Other	2,093	2,141
Allowance for doubtful accounts	(427)	(439)
Total investments and other assets	9,722	9,993
Total non-current assets	14,976	14,738
Total assets	132,729	128,304

	As of March 31, 2019	As of March 31, 2020
Liabilities		
Current liabilities		
Notes and accounts payable - trade	44,031	39,064
Electronically recorded obligations - operating	10,842	10,332
Short-term borrowings	1,358	246
Income taxes payable	1,035	1,127
Other	3,948	3,974
Total current liabilities	61,216	54,745
Non-current liabilities		
Retirement benefit liability	4,667	4,875
Other	1,129	1,125
Total non-current liabilities	5,797	6,001
Total liabilities	67,013	60,746
Net assets	·	·
Shareholders' equity		
Share capital	10,334	10,334
Capital surplus	7,405	7,419
Retained earnings	47,900	50,544
Treasury shares	(846)	(832)
Total shareholders' equity	64,793	67,465
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,650	1,060
Foreign currency translation adjustment	405	314
Remeasurements of defined benefit plans	(1,254)	(1,425)
Total accumulated other comprehensive income	800	(49)
Share acquisition rights	121	142
Total net assets	65,716	67,557
Total liabilities and net assets	132,729	128,304

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020
Net sales	240,312	230,087
Cost of sales	215,173	204,658
Gross profit	25,139	25,428
Selling, general and administrative expenses	19,515	19,869
Operating profit	5,624	5,559
Non-operating income	-,	-,
Interest income	69	60
Dividend income	119	127
Share of profit of entities accounted for using equity method	17	43
Gain on valuation of investment securities	8	_
Rental income from non-current assets	60	59
Received settlement fee	_	61
Compensation income	65	9
Other	115	92
Total non-operating income	455	456
Non-operating expenses		
Interest expenses	41	35
Sales discounts	52	48
Loss on sales of trade receivables	31	14
Foreign exchange losses	265	111
Other	39	46
Total non-operating expenses	431	256
Ordinary profit	5,648	5,758
Extraordinary income	,	,
Gain on sales of shares of subsidiaries and associates	_	209
Gain on sales of investment securities	57	24
Total extraordinary income	57	234
Extraordinary losses		
Loss on valuation of investment securities	_	38
Loss on sales of investment securities	20	_
Loss on valuation of shares of subsidiaries and associates	93	3
Impairment loss	_	340
Total extraordinary losses	113	381
Profit before income taxes	5,591	5,611
Income taxes - current	1,747	1,915
Income taxes - deferred	112	(163)
Total income taxes	1,859	1,751
Profit —	3,731	3,860
Profit attributable to owners of parent	3,731	3,860

Consolidated Statements of Comprehensive Income

	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020
Profit	3,731	3,860
Other comprehensive income		
Valuation difference on available-for-sale securities	(655)	(589)
Foreign currency translation adjustment	(305)	(90)
Remeasurements of defined benefit plans, net of tax	13	(171)
Total other comprehensive income	(946)	(850)
Comprehensive income	2,784	3,009
Comprehensive income attributable to	,	,
Comprehensive income attributable to owners of parent	2,784	3,009
Comprehensive income attributable to non-controlling		
interests	_	_

(3) Consolidated Statements of Change in Net Assets For the fiscal year ended March 31, 2019

		S	Shareholders' equit	y	
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	10,334	7,399	45,340	(850)	62,224
Changes during period					
Dividends of surplus			(1,171)		(1,171)
Profit attributable to owners of parent			3,731		3,731
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares		5		5	10
Net changes in items other than shareholders' equity					
Total changes during period		5	2,560	4	2,569
Balance at end of period	10,334	7,405	47,900	(846)	64,793

	Accumulated other comprehensive income						
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Total net assets	
Balance at beginning of period	2,305	710	(1,267)	1,747	86	64,057	
Changes during period							
Dividends of surplus						(1,171)	
Profit attributable to owners of parent						3,731	
Purchase of treasury shares						(0)	
Disposal of treasury shares						10	
Net changes in items other than shareholders' equity	(655)	(305)	13	(946)	35	(911)	
Total changes during period	(655)	(305)	13	(946)	35	1,658	
Balance at end of period	1,650	405	(1,254)	800	121	65,716	

For the fiscal year ended March 31, 2020

		Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity			
Balance at beginning of period	10,334	7,405	47,900	(846)	64,793			
Changes during period								
Dividends of surplus			(1,215)		(1,215)			
Profit attributable to owners of parent			3,860		3,860			
Purchase of treasury shares				(1)	(1)			
Disposal of treasury shares		13		14	28			
Net changes in items other than shareholders' equity								
Total changes during period		13	2,644	13	2,671			
Balance at end of period	10,334	7,419	50,544	(832)	67,465			

	Accun	nulated other comp	rehensive income			
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Total net assets
Balance at beginning of period	1,650	405	(1,254)	800	121	65,716
Changes during period						
Dividends of surplus						(1,215)
Profit attributable to owners of parent						3,860
Purchase of treasury shares						(1)
Disposal of treasury shares						28
Net changes in items other than shareholders' equity	(589)	(90)	(171)	(850)	20	(830)
Total changes during period	(589)	(90)	(171)	(850)	20	1,841
Balance at end of period	1,060	314	(1,425)	(49)	142	67,557

		(Million yer
	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020
Cash flows from operating activities		
Profit before income taxes	5,591	5,611
Depreciation	492	521
Impairment loss	_	340
Increase (decrease) in allowance for doubtful accounts	(28)	(5)
Increase (decrease) in retirement benefit liability	(31)	(37)
Interest and dividend income	(188)	(188)
Interest expenses	41	35
Share of loss (profit) of entities accounted for using		
equity method	(17)	(43)
Loss (gain) on sales and retirement of non-current assets	3	17
Loss (gain) on sales of investment securities	(36)	(24)
Loss (gain) on valuation of investment securities	(8)	38
Loss (gain) on sales of shares of subsidiaries and		
associates		(209)
Loss on valuation of shares of subsidiaries and		
associates	93	3
Decrease (increase) in trade receivables	21	3,971
Decrease (increase) in inventories	1,393	2,888
Increase (decrease) in trade payables	(2,714)	(5,442)
Other, net	1,780	93
Subtotal	6,392	7,567
Interest and dividends received	193	231
Interest paid	(41)	(35)
Income taxes paid	(2,065)	(1,825)
Net cash provided by (used in) operating activities	4,479	5,938
Cash flows from investing activities		
Proceeds from redemption of securities	101	200
Purchase of property, plant and equipment	(157)	(185)
Proceeds from sales of property, plant and equipment	0	0
Purchase of intangible assets	(150)	(137)
Purchase of investment securities	(712)	(810)
Proceeds from sales of investment securities	220	492
Decrease (increase) in short-term loans receivable	(39)	_
Other, net	50	(78)
Net cash provided by (used in) investing activities	(686)	(518)
Cash flows from financing activities	,	,
Net increase (decrease) in short-term borrowings	609	(1,065)
Net decrease (increase) in treasury shares	(0)	(1)
Dividends paid	(1,171)	(1,215)
Net cash provided by (used in) financing activities	(563)	(2,281)
Effect of exchange rate change on cash and cash	(303)	(2,201)
equivalents	(234)	(81)
Net increase (decrease) in cash and cash equivalents	2,995	3,057
Cash and cash equivalents at beginning of period	14,112	17,107
Cash and cash equivalents at end of period	17,107	20,165
Cash and cash equivalents at end of period	17,107	20,103

Non-consolidated Financial Statements

(1) Non-consolidated Balance Sheets

	As of March 31, 2019	As of March 31, 2020
Assets		
Current assets		
Cash and deposits	11,599	14,730
Notes receivable - trade	7,256	5,717
Electronically recorded monetary claims - operating	15,799	16,519
Accounts receivable - trade	47,369	44,349
Securities	44	_
Merchandise and finished goods	18,516	16,302
Advance payments - trade	70	201
Prepaid expenses	14	20
Short-term loans receivable	1,068	823
Accounts receivable - other	2,816	2,612
Other	63	51
Allowance for doubtful accounts	(36)	(27)
Total current assets	104,583	101,301
Non-current assets		
Property, plant and equipment		
Buildings and structures	839	786
Machinery and equipment	359	317
Vehicles	1	0
Tools, furniture and fixtures	247	225
Land	3,014	2,679
Leased assets	5	3
Total property, plant and equipment	4,467	4,012
Intangible assets		
Software	618	559
Other	48	33
Total intangible assets	666	592
Investments and other assets		
Investment securities	5,455	5,141
Shares of subsidiaries and associates	2,673	2,662
Long-term prepaid expenses	40	43
Deferred tax assets	857	1,327
Other	2,167	2,330
Allowance for doubtful accounts	(118)	(111)
Total investments and other assets	11,075	11,395
Total non-current assets	16,209	16,000
Total assets	120,793	117,302

	As of March 31, 2019	As of March 31, 2020
Liabilities		
Current liabilities		
Notes payable - trade	6,405	3,256
Electronically recorded obligations - operating	10,842	10,332
Accounts payable - trade	34,308	32,407
Short-term borrowings	600	600
Lease obligations	8	8
Accounts payable - other	923	1,075
Accrued expenses	1,380	1,451
Income taxes payable	978	1,080
Advances received	104	202
Deposits received	170	166
Provision for bonuses for directors (and other		
officers)	59	21
Other	967	890
Total current liabilities	56,750	51,491
Non-current liabilities		
Lease obligations	7	11
Provision for retirement benefits	3,280	3,386
Long-term accounts payable - other	34	146
Long-term guarantee deposits	1,053	930
Asset retirement obligations	26	26
Total non-current liabilities	4,402	4,500
Total liabilities	61,153	55,992
Net assets	- ,	/
Shareholders' equity		
Share capital	10,334	10,334
Capital surplus	,	,
Legal capital surplus	7,355	7,355
Other capital surplus	49	63
Total capital surpluses	7,405	7,419
Retained earnings	-,	
Legal retained earnings	788	788
Other retained earnings		
Reserve for tax purpose reduction entry of		
land	238	238
Reserve for special depreciation	140	82
General reserve	11,100	11,100
Retained earnings brought forward	28,707	30,975
Total retained earnings	40,974	43,185
Treasury shares	(846)	(832)
Total shareholders' equity	57,868	60,106
Valuation and translation adjustments	- 1,000	00,100
Valuation difference on available-for-sale securities	1,650	1,060
Total valuation and translation adjustments	1,650	1,060
Share acquisition rights	121	142
Total net assets	59,639	61,309
Total liabilities and net assets	120,793	117,302
Town Incomined und not abbotic	120,793	117,302

(2) Non-consolidated Statements of Income

	For the fiscal year ended March 31, 2019	For the fiscal year ended March 31, 2020
Net sales	213,440	203,965
Cost of sales	191,070	181,296
Gross profit	22,370	22,668
Selling, general and administrative expenses	17,309	17,730
Operating profit	5,060	4,938
Non-operating income		
Interest and dividend income	266	325
Other	230	225
Total non-operating income	496	550
Non-operating expenses		
Interest expenses	22	21
Foreign exchange losses	225	179
Other	110	100
Total non-operating expenses	358	301
Ordinary profit	5,198	5,187
Extraordinary income		
Gain on sales of shares of subsidiaries and associates	_	209
Gain on sales of investment securities	57	24
Total extraordinary income	57	234
Extraordinary losses		
Impairment loss	_	340
Loss on valuation of shares of subsidiaries and associates	_	59
Loss on valuation of investment securities	_	38
Loss on sales of investment securities	20	_
Total extraordinary losses	20	438
Profit before income taxes	5,235	4,983
Income taxes - current	1,608	1,768
Income taxes - deferred	27	(210)
Total income taxes	1,635	1,557
Profit	3,599	3,426

(3) Non-consolidated Statements of Changes in Net Assets For the fiscal year ended March 31, 2019

	Shareholders' equity						
·		Capital surp					
	Share capital	Legal capital surplus	Other capital surplus	Total capital surplus			
Balance at beginning of period	10,334	7,355	44	7,399			
Changes during period							
Dividends of surplus							
Profit							
Reversal of reserve for special depreciation							
Purchase of treasury shares							
Disposal of treasury shares			5	5			
Net changes in items other than shareholders' equity							
Total changes during period			5	5			
Balance at end of period	10,334	7,355	49	7,405			

		Shareholders' equity						
		Retained earnings						
	Legal		Other retain	ed earnings		Total retained earnings		
	retained earnings	Reserve for tax purpose reduction entry of land	Reserve for special depreciation	General reserve	Retained earnings brought forward			
Balance at beginning of period	788	238	198	11,100	26,220	38,546		
Changes during period								
Dividends of surplus					(1,171)	(1,171)		
Profit					3,599	3,599		
Reversal of reserve for special depreciation			(57)		57	_		
Purchase of treasury shares								
Disposal of treasury shares								
Net changes in items other than shareholders' equity								
Total changes during period			(57)		2,486	2,428		
Balance at end of period	788	238	140	11,100	28,707	40,974		

	Shareholo	ders' equity		d translation ments			
	Treasury shares	Total shareholders' equity	Valuation difference on available-for- sale securities	Total valuation and translation adjustments	Share acquisition rights	Total net assets	
Balance at beginning of period	(850)	55,430	2,305	2,305	86	57,821	
Changes during period							
Dividends of surplus		(1,171)				(1,171)	
Profit		3,599				3,599	
Reversal of reserve for special depreciation		_				_	
Purchase of treasury shares	(0)	(0)				(0)	
Disposal of treasury shares	5	10				10	
Net changes in items other than shareholders' equity			(655)	(655)	35	(620)	
Total changes during period	4	2,438	(655)	(655)	35	1,818	
Balance at end of period	(846)	57,868	1,650	1,650	121	59,639	

For the fiscal year ended March 31, 2020

	Shareholders' equity						
·							
	Share capital	Legal capital surplus	Other capital surplus	Total capital surplus			
Balance at beginning of period	10,334	7,355	49	7,405			
Changes during period							
Dividends of surplus							
Profit							
Reversal of reserve for special depreciation							
Purchase of treasury shares							
Disposal of treasury shares			13	13			
Net changes in items other than shareholders' equity							
Total changes during period			13	13			
Balance at end of period	10,334	7,355	63	7,419			

	Shareholders' equity								
	Retained earnings								
	Legal retained earnings								
		Reserve for tax purpose reduction entry of land	Reserve for special depreciation	General reserve	Retained earnings brought forward	Total retained earnings			
Balance at beginning of period	788	238	140	11,100	28,707	40,974			
Changes during period									
Dividends of surplus					(1,215)	(1,215)			
Profit					3,426	3,426			
Reversal of reserve for special depreciation			(57)		57	_			
Purchase of treasury shares									
Disposal of treasury shares									
Net changes in items other than shareholders' equity									
Total changes during period			(57)		2,268	2,210			
Balance at end of period	788	238	82	11,100	30,975	43,185			

						(======================================
	Shareholders' equity		Valuation and translation adjustments			
	Treasury shares	Total shareholders' equity	Valuation difference on available-for- sale securities	Total valuation and translation adjustments	Share acquisition rights	Total net assets
Balance at beginning of period	(846)	57,868	1,650	1,650	121	59,639
Changes during period						
Dividends of surplus		(1,215)				(1,215)
Profit		3,426				3,426
Reversal of reserve for special depreciation		_				_
Purchase of treasury shares	(1)	(1)				(1)
Disposal of treasury shares	14	28				28
Net changes in items other than shareholders' equity			(589)	(589)	20	(568)
Total changes during period	13	2,238	(589)	(589)	20	1,669
Balance at end of period	(832)	60,106	1,060	1,060	142	61,309