## Consolidated Financial Results for the Fiscal Year Ended March 31, 2017 [Japanese GAAP]



May 15, 2017

Company name: Ryoden Corporation

Stock exchange listing: Tokyo Stock Exchange

Code number: 8084

URL: http://www.ryoden.co.jp/

Representative: Nobuo Shogaki, President & CEO

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Scheduled date of Annual General Meeting of Shareholders: June 29, 2017

Scheduled date of filing annual securities report: June 29, 2017 Scheduled date of commencing dividend payments: June 8, 2017

Availability of supplementary briefing material on annual financial results: No

Schedule of annual financial results briefing session: No

(Amounts of less than one million yen are rounded down.)

#### 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2017 (April 1, 2016 to March 31, 2017)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

(1) Consondated Operating Results			(70 maleutes changes from the previous corresponding period					, periou.)
	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended March 31, 2017	219,225	(1.2)	2,730	(25.7)	2,442	(25.9)	1,388	(24.8)
Fiscal year ended March 31, 2016	221,990	(6.7)	3,673	(26.4)	3,296	(26.8)	1,846	(36.1)

(Note) Comprehensive income: Fiscal year ended March 31, 2017: ¥1,574 million [-%] Fiscal year ended March 31, 2016: ¥12 million [(99.8)%]

	Profit per share	Diluted profit per share	Return on equity	Ordinary profit to total assets	Operating profit to net sales
	Yen	Yen	%	%	%
Fiscal year ended March 31, 2017	32.02	31.94	2.3	2.0	1.2
Fiscal year ended March 31, 2016	42.61	42.55	3.0	2.7	1.7

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2017	122,763	60,975	49.6	1,404.51
As of March 31, 2016	119,382	60,401	50.5	1,392.47

(Reference) Equity: As of March 31, 2017: ¥60,911 million As of March 31, 2016: ¥60,348 million

#### (3) Consolidated Cash Flows

	Net cash provided by (used in)	Net cash provided by (used in)	Net cash provided by (used in)	Cash and cash equivalents at end
	operating activities	investing activities	financing activities	of period
	Million yen	Million yen	Million yen	Million yen
Fiscal year ended March 31, 2017	4,601	474	(2,227)	19,163
Fiscal year ended March 31, 2016	3,747	(777)	(1,550)	16,660

#### 2. Dividends

		Anı	nual dividend	ls		Tr. 4 - 1	Payout	Dividends
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total	Total dividends	ratio (consolidated)	to net assets (consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	(consolidated) %
Fiscal year ended March 31, 2016	-	13.00	-	13.00	26.00	1,126	61.0	1.9
Fiscal year ended March 31, 2017	1	11.00	-	11.00	22.00	954	68.7	1.6
Fiscal year ending March 31, 2018 (Forecast)	1	11.00	-	22.00	1		45.4	

At the meeting of the Board of Directors held today, it was resolved to submit a proposal for a share consolidation (consolidation of two shares of common stock into one share) with the effective date on October 1, 2017 to the Company's 77th Ordinary General Meeting of Shareholders to be held on June 29, 2017. For the dividend forecast for the fiscal year ending March 31, 2018, the amounts of cash dividend per share taken into account of the above share consolidation are stated.

# 3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2018 (April 1, 2017 to March 31, 2018)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First half	110,500	7.6	1,500	81.9	1,500	161.6	1,000	235.0	23.06
Full year	224,800	2.5	3,300	20.9	3,200	31.0	2,100	51.3	96.84

For profit per share in the consolidated results forecast for the fiscal year ending March 31, 2018, the amounts of profit per share taken into account of the above share consolidation are stated.

#### \* Notes:

- (1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to the revision of accounting standards: No
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No

#### (3) Total number of issued shares (common stock)

1) Total number of issued shares at the end of the period (including treasury stock):

March 31, 2017: 45,649,955 shares March 31, 2016: 45,649,955 shares

2) Total number of treasury stock at the end of the period:

March 31, 2017: 2,281,216 shares March 31, 2016: 2,311,234 shares

3) Average number of shares during the period:

Fiscal year ended March 31, 2017: 43,357,438 shares Fiscal year ended March 31, 2016: 43,341,944 shares

#### Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2017 (April 1, 2016 to March 31, 2017)

(1) Non-consolidated Operating Results

(% indicates changes from the previous corresponding period.)

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	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended March 31, 2017	190,435	0.7	2,362	(23.5)	2,380	(21.6)	1,710	(27.3)
Fiscal year ended March 31, 2016	189,204	(2.7)	3,087	(17.8)	3,037	(4.6)	2,352	23.8

	Profit per share	Diluted profit per share
	Yen	Yen
Fiscal year ended March 31, 2017	39.45	39.36
Fiscal year ended March 31, 2016	54.28	54.20

#### (2) Non-consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2017	111,194	54,825	49.2	1,262.70
As of March 31, 2016	105,118	53,489	50.8	1,232.98

(Reference) Equity: As of March 31, 2017: ¥54,761 million As of March 31, 2016: ¥53,435 million

#### \* Explanation of the proper use of financial results forecast and other notes

The statements concerning future performance presented in this document are prepared based on currently available information and certain preconditions which the Company believes to be reasonable at this time. Actual results may be different from any projections presented herein due to various factors.

<sup>\*</sup>These financial results are outside the scope of audit.

# Consolidated Financial Statements (1) Consolidated Balance Sheets

	As of March 31, 2016	As of March 31, 2017
Assets		_
Current assets		
Cash and deposits	16,665	19,168
Notes and accounts receivable - trade	54,853	55,832
Electronically recorded monetary claims - operating	6,242	9,586
Securities	853	· <u> </u>
Merchandise and finished goods	20,510	18,670
Short-term loans receivable	241	· —
Deferred tax assets	854	686
Other	3,997	3,286
Allowance for doubtful accounts	(244)	(200)
Total current assets	103,975	107,030
Non-current assets		,
Property, plant and equipment		
Buildings and structures	2,902	2,871
Accumulated depreciation	(1,845)	(1,905)
Buildings and structures, net	1,056	966
Machinery, equipment and vehicles	666	660
Accumulated depreciation	(146)	(198)
Machinery, equipment and vehicles, net	520	462
Tools, furniture and fixtures	1,118	1,230
Accumulated depreciation	(737)	(881)
Tools, furniture and fixtures, net	381	349
Land	3,090	3,090
Construction in progress	39	15
Total property, plant and equipment	5,088	4.883
Intangible assets		.,002
Software	561	587
Other	108	70
Total intangible assets	669	658
Investments and other assets		030
Investment securities	6,900	8,056
Long-term prepaid expenses	68	51
Deferred tax assets	731	279
Other	2,001	2.227
Allowance for doubtful accounts	(53)	(425)
Total investments and other assets	9,648	10,190
Total non-current assets	15,407	15,732
Total assets	119,382	122,763

	As of March 31, 2016	As of March 31, 2017
Liabilities		
Current liabilities		
Notes and accounts payable - trade	39,088	41,529
Electronically recorded obligations - operating	7,897	10,489
Short-term loans payable	2,083	761
Income taxes payable	736	263
Other	3,341	2,996
Total current liabilities	53,146	56,039
Non-current liabilities		
Net defined benefit liability	4,610	4,579
Other	1,224	1,168
Total non-current liabilities	5,834	5,748
Total liabilities	58,981	61,787
Net assets		
Shareholders' equity		
Capital stock	10,334	10,334
Capital surplus	7,380	7,392
Retained earnings	42,348	42,705
Treasury shares	(864)	(855)
Total shareholders' equity	59,199	59,576
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,368	2,003
Foreign currency translation adjustment	1,141	661
Remeasurements of defined benefit plans	(1,360)	(1,329)
Total accumulated other comprehensive income	1,148	1,334
Subscription rights to shares	53	63
Total net assets	60,401	60,975
Total liabilities and net assets	119,382	122,763

### (2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

	For the fiscal year ended March 31, 2016	For the fiscal year ended March 31, 2017
Net sales	221,990	219,225
Cost of sales	198,869	197,164
Gross profit	23,121	22,060
Selling, general and administrative expenses	19,448	19,329
Operating profit	3,673	2,730
Non-operating income		,,,,,
Interest income	83	52
Dividend income	138	118
Share of profit of entities accounted for using equity method	49	32
Gain on valuation of investment securities	<u>.,</u>	54
Rent income on non-current assets	40	62
Other	92	140
Total non-operating income	405	460
Non-operating expenses		
Interest expenses	44	39
Sales discounts	86	100
Loss on sales of accounts receivable	57	40
Foreign exchange losses	376	375
Loss on valuation of investment securities	99	_
Other	117	193
Total non-operating expenses	781	749
Ordinary profit	3,296	2,442
Extraordinary income		
Gain on sales of investment securities	77	83
Total extraordinary income	77	83
Extraordinary losses		
Loss on valuation of investment securities	68	_
Loss on valuation of shares of subsidiaries and associates	179	63
Impairment loss on noncurrent assets	_	21
Total extraordinary losses	247	84
Profit before income taxes	3,126	2,441
Income taxes - current	1,316	737
Income taxes - deferred	(36)	315
Total income taxes	1,279	1,053
Profit	1,846	1,388
Profit attributable to owners of parent	1,846	1,388

## Consolidated Statements of Comprehensive Income

	For the fiscal year ended March 31, 2016	For the fiscal year ended March 31, 2017
Profit	1,846	1,388
Other comprehensive income		
Valuation difference on available-for-sale securities	(376)	634
Foreign currency translation adjustment	(284)	(479)
Remeasurements of defined benefit plans, net of tax	(1,173)	30
Total other comprehensive income	(1,834)	186
Comprehensive income	12	1,574
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	12	1,574
Comprehensive income attributable to non-controlling interests	_	_

## (3) Consolidated Statements of Changes in Net Assets

#### For the fiscal year ended March 31, 2016

		Shareholders' equity					
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of current period	10,334	7,380	41,585	(857)	58,442		
Changes of items during period							
Dividends of surplus			(1,083)		(1,083)		
Profit attributable to owners of parent			1,846		1,846		
Change of scope of consolidation							
Purchase of treasury shares				(6)	(6)		
Disposal of treasury shares							
Net changes of items other than shareholders' equity							
Total changes of items during period			763	(6)	756		
Balance at end of current period	10,334	7,380	42,348	(864)	59,199		

	Ac	cumulated other co				
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Subscription rights to shares	Total net assets
Balance at beginning of current period	1,744	1,426	(187)	2,983	18	61,444
Changes of items during period						
Dividends of surplus						(1,083)
Profit attributable to owners of parent						1,846
Change of scope of consolidation						
Purchase of treasury shares						(6)
Disposal of treasury shares						
Net changes of items other than shareholders' equity	(376)	(284)	(1,173)	(1,834)	35	(1,799)
Total changes of items during period	(376)	(284)	(1,173)	(1,834)	35	(1,043)
Balance at end of current period	1,368	1,141	(1,360)	1,148	53	60,401

## For the fiscal year ended March 31, 2017

		Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at beginning of current period	10,334	7,380	42,348	(864)	59,199	
Changes of items during period						
Dividends of surplus			(1,040)		(1,040)	
Profit attributable to owners of parent			1,388		1,388	
Change of scope of consolidation			9		9	
Purchase of treasury shares				(4)	(4)	
Disposal of treasury shares		11		13	24	
Net changes of items other than shareholders' equity						
Total changes of items during period		11	357	9	377	
Balance at end of current period	10,334	7,392	42,705	(855)	59,576	

	Ac	cumulated other co	me			
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Subscription rights to shares	Total net assets
Balance at beginning of current period	1,368	1,141	(1,360)	1,148	53	60,401
Changes of items during period						
Dividends of surplus						(1,040)
Profit attributable to owners of parent						1,388
Change of scope of consolidation						9
Purchase of treasury shares						(4)
Disposal of treasury shares						24
Net changes of items other than shareholders' equity	634	(479)	30	186	9	195
Total changes of items during period	634	(479)	30	186	9	573
Balance at end of current period	2,003	661	(1,329)	1,334	63	60,975

Cash flows from operating activities         For the fiscal year ended March 31, 2016         For the fiscal year ended March 31, 2017           Profit before income taxes         3,126         2,441           Depreciation         556         558           Increase (decrease) in allowance for doubtful accounts         163         255           Increase (decrease) in net defined benefit liability         (44)         13           Interest expenses         44         39           Share of (profit) loss of entities accounted for using equity method         499         (32)           Loss (gain) on sales and retirement of non-current assets         5         8           Loss (gain) on sales and retirement of non-current assets         5         8           Loss (gain) on sales and retirement of non-current assets         5         8           Loss (gain) on sales and retirement of non-current assets         5         8           Loss (gain) on valuation of shares of subsidiaries and associates         168         (54)           Decrease (increase) in notes and accounts receivable - trade         2,631         (4,614)           Decrease (increase) in inventories         942         1,611           Increase (decrease) in inventories         942         1,611           Increase (increase) in inventories         3,742         4,614			(Million yen)
Profit before income taxes		•	•
Depreciation	Cash flows from operating activities		
Increase (decrease) in allowance for doubtful accounts   163   255     Increase (decrease) in net defined benefit liability   (44)   13     Interest and dividedn income   (221)   (171)     Interest expenses   44   39     Share of (profit) loss of entities accounted for using equity method   (49)   (32)     Loss (gain) on sales and retirement of non-current assets   5   8     Loss (gain) on sales and retirement of non-current assets   168   (54)     Loss (gain) on valuation of investment securities   168   (54)     Loss on valuation of shares of subsidiaries and associates   179   63     Becrease (increase) in notes and accounts receivable - trade   2,631   (4,614)     Decrease (increase) in inventories   942   1,611     Increase (decrease) in inventories   942   1,611     Increase (decrease) in notes and accounts payable - trade   (5,409)   5,373     Subtotal   4,586   5,754     Interest and dividend income received   227   196     Interest expenses paid   (1,023)   (1,309)     Income taxes paid   (1,023)   (1,309)     Proceeds from investing activities   3,747   4,601     Cash flows from investing activities   200   1,053     Purchase of property, plant and equipment   166   2     Purchase of integrate from sales of property, plant and equipment   166   2     Purchase of investment securities   (283)   (114)     Purchase of investment securities   (358)   102     Purchase of investment securities   (886)   (1,009)     Proceeds from sales of property, plant and equipment   166   2     Purchase of investment securities   (1,00)   659     Other, net   (338)   102     Purchase of investment securities   (1,00)   659     Other, net   (358)   102     Purchase of investment securities   (1,00)   659     Other, net   (358)   (1,00)	Profit before income taxes	3,126	2,441
Increase (decrease) in net defined benefit liability   (21) (171)   (171)	Depreciation	,	<i>'</i>
Increase (decrease) in net defined benefit liability   (21) (171)   (171)	Increase (decrease) in allowance for doubtful accounts	163	255
Interest and dividend income   (221) (171)   Interest expenses   44   39   39   38   39   38   39   36   39   36   39   39   39   39			
Share of (profit) loss of entities accounted for using equity method (49) (32)   Loss (gain) on sales and retirement of non-current assets	•		
Share of (profit) loss of entities accounted for using equity method and counted for using equity method and terizement of non-current assets	Interest expenses	-	
Loss (gain) on sales and retirement of non-current assets         5         8           Loss (gain) on sales of investment securities         168         (54)           Loss (gain) on valuation of shares of subsidiaries and associates         179         63           Decrease (increase) in notes and accounts receivable-trade         2.631         (4,614)           Decrease (increase) in inventories         942         1,611           Increase (decrease) in notes and accounts payable - trade         (5,409)         5,373           Other, net         2,571         344           Subtotal         4,586         5,754           Interest and dividend income received         227         196           Interest expenses paid         (44)         (39)           Net cash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Purchase of property, plant and equipment         166         2           Proceeds from sales of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         (358)         102	Share of (profit) loss of entities accounted for using		
Loss (gain) on sales of investment securities         (77)         (83)           Loss (gain) on valuation of shares of subsidiaries and Loss on valuation of shares of subsidiaries and associates         1179         63           Decrease (increase) in notes and accounts receivable - trade         2,631         (4,614)           Decrease (increase) in inventories         942         1,611           Increase (decrease) in notes and accounts payable - trade         (5,409)         5,373           Other, net         2,571         344           Subtotal         4,586         5,754           Interest and dividend income received         227         196           Interest expenses paid         (1,023)         (1,309)           Net cash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Purchase of property, plant and equipment         (715)         (219)           Proceeds from sales of property, plant and equipment         (86)         (1,009)           Purchase of intangible assets         (283)         (114           Purchase of intensement securities         (886)         (1,009)           Proceeds from sales of investment securities         (886)         (1,009)           Proceeds from sales of inv		•	•
Loss (gain) on valuation of investment securities         168         (54)           Loss on valuation of shares of subsidiaries and associates         179         63           Decrease (increase) in notes and accounts receivable trade         2,631         (4,614)           Decrease (increase) in inventories         942         1,611           Increase (decrease) in notes and accounts payable - trade         (5,409)         5,373           Other, net         2,571         344           Subtotal         4,586         5,754           Interest and dividend income received         227         196           Interest expenses paid         (44)         (39)           Net cash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Purchase of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of intangible assets         (886)         (1,009)           Proceeds from sales of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         (35         (14           Purchase of intangible assets         (283)         (114 <td< td=""><td></td><td></td><td></td></td<>			
Loss on valuation of shares of subsidiaries and a sosciates	<u> </u>	•	
Decrease (increase) in notes and accounts receivable trade         2,631         (4,614)           Decrease (increase) in inventories         942         1,611           Increase (decrease) in notes and accounts payable - trade         (5,409)         5,373           Other, net         2,571         344           Subtotal         4,586         5,754           Interest and dividend income received         227         196           Interest expenses paid         (44)         (39)           Income taxes paid         (1,023)         (1,309)           Net cash provided by (used in) operating activities         200         1,053           Proceeds from investing activities         200         1,053           Purchase of property, plant and equipment         (715)         (219)           Proceeds from sales of property, plant and equipment         166         2           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         (358)         102           Proceeds from sales of investment securities         (358)         102           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing a	Loss on valuation of shares of subsidiaries and		,
Increase (decrease) in notes and accounts payable - trade         (5,409)         5,373           Other, net         2,571         344           Subtotal         4,586         5,754           Interest and dividend income received         227         196           Interest expenses paid         (44)         (39)           Income taxes paid         (1,023)         (1,309)           Net cash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Purchase from redemption of securities         200         1,053           Purchase of property, plant and equipment         166         2           Purchase of investment securities         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of property, plant and equipment         166         2           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of property, plant and equipment         166         2           Purchase of investment securities         (3886)         (1,009)           Proceeds from sales of investment securities         (358)         102           Other, net         (358)<	Decrease (increase) in notes and accounts receivable -	2,631	(4,614)
Increase (decrease) in notes and accounts payable - trade   2,571   3,44     Subtotal	Decrease (increase) in inventories	942	1,611
Other, net         2,571         344           Subtotal         4,586         5,754           Interest and dividend income received         227         196           Interest expenses paid         (44)         (39)           Income taxes paid         (1,023)         (1,309)           Net eash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Purchase of property, plant and equipment         (715)         (219)           Proceeds from sales of property, plant and equipment         166         2           Purchase of intengible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         (777)         474           Cash flows from financing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (4,00)           Net increases (increase) in	Increase (decrease) in notes and accounts payable - trade	(5,409)	· ·
Subtotal         4,586         5,754           Interest and dividend income received         227         196           Interest expenses paid         (44)         (39)           Income taxes paid         (1,023)         (1,309)           Net eash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Proceeds from redemption of securities         200         1,053           Purchase of property, plant and equipment         (715)         (219)           Proceeds from sales of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         1,100         659           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (1,227)           Net increase (increase) in treasury shares         (6)         (44)           Cash dividends paid		•	
Interest and dividend income received         227         196           Interest expenses paid         (44)         (39)           Income taxes paid         (1,023)         (1,309)           Net cash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Proceeds from redemption of securities         200         1,053           Purchase of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         1,100         659           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (1,182)           Net decrease (increase) in treasury shares         (6)         (4)           Cash dividends paid         (1,083)         (1,041)           Net cash provided by (used in) financing activities         (1,550)         (2,227)           Effect of ex		·	
Interest expenses paid         (44)         (39)           Income taxes paid         (1,023)         (1,309)           Net cash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Proceeds from redemption of securities         200         1,053           Purchase of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         1,100         659           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (1,182)           Net decrease (increase) in treasury shares         (6)         (4)           Cash dividends paid         (1,083)         (1,041)           Net cash provided by (used in) financing activities         (1,550)         (2,227)           Effect of exchange rate change on cash and cash equivalents         (1,550)         (2,227)	Interest and dividend income received	-	· · · · · · · · · · · · · · · · · · ·
Income taxes paid         (1,023)         (1,309)           Net cash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Proceeds from redemption of securities         200         1,053           Purchase of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of intestment securities         (886)         (1,009)           Proceeds from sales of investment securities         1,100         659           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (1,182)           Net decrease (increase) in treasury shares         (6)         (4)           Cash dividends paid         (1,083)         (1,041)           Net cash provided by (used in) financing activities         (1,550)         (2,227)           Effect of exchange rate change on cash and cash equivalents         (173)         (357)           Net increase (decrease) in cash and cash equivalents         1,246	Interest expenses paid		
Net cash provided by (used in) operating activities         3,747         4,601           Cash flows from investing activities         200         1,053           Proceeds from redemption of securities         200         1,053           Purchase of property, plant and equipment         (715)         (219)           Proceeds from sales of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         1,100         659           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (1,182)           Net decrease (increase) in treasury shares         (6)         (4)           Cash dividends paid         (1,083)         (1,041)           Net acrease (decrease) in treasury shares         (1,550)         (2,227)           Effect of exchange rate change on cash and cash equivalents         (173)         (357)           Net increase (decrease) in cash and cash equivalents <t< td=""><td></td><td></td><td></td></t<>			
Cash flows from investing activities         200         1,053           Proceeds from redemption of securities         200         1,053           Purchase of property, plant and equipment         (715)         (219)           Proceeds from sales of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         1,100         659           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (1,182)           Net decrease (increase) in treasury shares         (6)         (44)           Cash dividends paid         (1,083)         (1,041)           Net cash provided by (used in) financing activities         (1,550)         (2,227)           Effect of exchange rate change on cash and cash equivalents         (173)         (357)           Net increase (decrease) in cash and cash equivalents         1,246         2,490           Cash and cash equivalents at beginning of period			-
Proceeds from redemption of securities         200         1,053           Purchase of property, plant and equipment         (715)         (219)           Proceeds from sales of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         1,100         659           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (1,182)           Net decrease (increase) in treasury shares         (6)         (4)           Cash dividends paid         (1,083)         (1,041)           Net cash provided by (used in) financing activities         (1,550)         (2,227)           Effect of exchange rate change on cash and cash equivalents         (173)         (357)           Net increase (decrease) in cash and cash equivalents         1,246         2,490           Cash and cash equivalents at beginning of period         15,413         16,660           Increase in cash and cash equivalents fro		3,717	1,001
Purchase of property, plant and equipment         (715)         (219)           Proceeds from sales of property, plant and equipment         166         2           Purchase of intangible assets         (283)         (114)           Purchase of investment securities         (886)         (1,009)           Proceeds from sales of investment securities         1,100         659           Other, net         (358)         102           Net cash provided by (used in) investing activities         (777)         474           Cash flows from financing activities         (459)         (1,182)           Net increase (decrease) in short-term loans payable         (459)         (1,182)           Net decrease (increase) in treasury shares         (6)         (4)           Cash dividends paid         (1,083)         (1,041)           Net cash provided by (used in) financing activities         (1,550)         (2,227)           Effect of exchange rate change on cash and cash equivalents         (173)         (357)           Net increase (decrease) in cash and cash equivalents         1,246         2,490           Cash and cash equivalents at beginning of period         15,413         16,660           Increase in cash and cash equivalents from newly consolidated subsidiary         —         12		200	1.053
Proceeds from sales of property, plant and equipment Purchase of intangible assets (283) (114) Purchase of investment securities (886) (1,009) Proceeds from sales of investment securities Other, net (358) Net cash provided by (used in) investing activities Net increase (decrease) in short-term loans payable Net decrease (increase) in treasury shares Cash dividends paid Net cash provided by (used in) financing activities Net cash provided by (used in) financing activities (459) Net decrease (increase) in treasury shares (6) (4) Cash dividends paid (1,083) Net cash provided by (used in) financing activities (1,550) Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents (173) Set increase (decrease) in cash and cash equivalents (15,413) Increase in cash and cash equivalents from newly consolidated subsidiary	-		,
Purchase of intangible assets(283)(114)Purchase of investment securities(886)(1,009)Proceeds from sales of investment securities1,100659Other, net(358)102Net cash provided by (used in) investing activities(777)474Cash flows from financing activities(777)474Net increase (decrease) in short-term loans payable(459)(1,182)Net decrease (increase) in treasury shares(6)(4)Cash dividends paid(1,083)(1,041)Net cash provided by (used in) financing activities(1,550)(2,227)Effect of exchange rate change on cash and cash equivalents(173)(357)Net increase (decrease) in cash and cash equivalents1,2462,490Cash and cash equivalents at beginning of period15,41316,660Increase in cash and cash equivalents from newly consolidated subsidiary—12			-
Purchase of investment securities (886) (1,009) Proceeds from sales of investment securities 1,100 659 Other, net (358) 102 Net cash provided by (used in) investing activities (777) 474  Cash flows from financing activities Net increase (decrease) in short-term loans payable Net decrease (increase) in treasury shares (6) (4) Cash dividends paid (1,083) (1,041) Net cash provided by (used in) financing activities (1,550) (2,227)  Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents (173) (357) Net increase (decrease) in cash and cash equivalents (15,413) 16,660 Increase in cash and cash equivalents from newly consolidated subsidiary			
Proceeds from sales of investment securities Other, net Other, net Securities Other, net Other cash provided by (used in) investing activities Net cash provided by (used in) investing activities Net increase (decrease) in short-term loans payable Net decrease (increase) in treasury shares Cash dividends paid Cash dividends paid Net cash provided by (used in) financing activities (1,083) Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period Increase in cash and cash equivalents from newly consolidated subsidiary  1100 659 (358) 102 (777) 474 (459) (1,182) (1,083) (1,041) (1,083) (1,041) (1,750) (2,227) (173) (357) (173) (357)			
Other, net (358) 102  Net cash provided by (used in) investing activities (777) 474  Cash flows from financing activities  Net increase (decrease) in short-term loans payable Net decrease (increase) in treasury shares (6) (4)  Cash dividends paid (1,083) (1,041)  Net cash provided by (used in) financing activities (1,550) (2,227)  Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents (173) (357)  Net increase (decrease) in cash and cash equivalents (1,246) (2,490)  Cash and cash equivalents at beginning of period (15,413) (16,660)  Increase in cash and cash equivalents from newly consolidated subsidiary		-	-
Net cash provided by (used in) investing activities (777) 474  Cash flows from financing activities  Net increase (decrease) in short-term loans payable Net decrease (increase) in treasury shares  Cash dividends paid Cash dividends paid Net cash provided by (used in) financing activities  Effect of exchange rate change on cash and cash equivalents Net increase (decrease) in cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  1,246 2,490  Cash and cash equivalents at beginning of period Increase in cash and cash equivalents from newly consolidated subsidiary			
Cash flows from financing activities  Net increase (decrease) in short-term loans payable  Net decrease (increase) in treasury shares  Cash dividends paid  Net cash provided by (used in) financing activities  Effect of exchange rate change on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  Increase in cash and cash equivalents from newly consolidated subsidiary  Net increase (accrease)  120  11182)  (1,194)  (1,	<u> </u>		
Net increase (decrease) in short-term loans payable(459)(1,182)Net decrease (increase) in treasury shares(6)(4)Cash dividends paid(1,083)(1,041)Net cash provided by (used in) financing activities(1,550)(2,227)Effect of exchange rate change on cash and cash equivalents(173)(357)Net increase (decrease) in cash and cash equivalents1,2462,490Cash and cash equivalents at beginning of period15,41316,660Increase in cash and cash equivalents from newly consolidated subsidiary—12		(111)	7/7
Net decrease (increase) in treasury shares  Cash dividends paid  Net cash provided by (used in) financing activities  Effect of exchange rate change on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  Increase in cash and cash equivalents from newly consolidated subsidiary  (4)  (1,083)  (1,041)  (2,227)  (173)  (357)  1246  2,490  15,413  16,660		(459)	(1.182)
Cash dividends paid (1,083) (1,041)  Net cash provided by (used in) financing activities (1,550) (2,227)  Effect of exchange rate change on cash and cash equivalents (173) (357)  Net increase (decrease) in cash and cash equivalents 1,246 2,490  Cash and cash equivalents at beginning of period 15,413 16,660  Increase in cash and cash equivalents from newly consolidated subsidiary 12			-
Net cash provided by (used in) financing activities (1,550) (2,227)  Effect of exchange rate change on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  Increase in cash and cash equivalents from newly consolidated subsidiary  12	•		
Effect of exchange rate change on cash and cash equivalents  Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  Increase in cash and cash equivalents from newly consolidated subsidiary  12  (173)  (357)  1,246  2,490  15,413  16,660			
Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period  Increase in cash and cash equivalents from newly consolidated subsidiary  1,246  2,490  15,413  16,660  122			
Cash and cash equivalents at beginning of period 15,413 16,660  Increase in cash and cash equivalents from newly consolidated subsidiary 12	· _		
Increase in cash and cash equivalents from newly consolidated subsidiary — 12			
consolidated subsidiary — 12		15,413	16,660
Cash and cash equivalents at end of period 16,660 19,163	consolidated subsidiary	_	
	Cash and cash equivalents at end of period	16,660	19,163

# Non-consolidated Financial Statements

#### (1) Non-consolidated Balance Sheets

	As of March 31, 2016	As of March 31, 2017
Assets		
Current assets		
Cash and deposits	10,326	13,745
Notes receivable - trade	7,920	6,990
Electronically recorded monetary claims - operating	6,232	9,580
Accounts receivable - trade	43,404	45,884
Securities	853	· —
Merchandise and finished goods	16,139	15,049
Advance payments - trade	53	107
Prepaid expenses	25	18
Deferred tax assets	750	643
Short-term loans receivable	127	_
Accounts receivable - other	2,915	2,397
Other	862	444
Allowance for doubtful accounts	(49)	(25)
Total current assets	89,562	94,835
Non-current assets		
Property, plant and equipment		
Buildings and structures	1,032	949
Machinery and equipment	520	462
Vehicles	0	0
Tools, furniture and fixtures	330	309
Land	3,016	3,016
Leased assets	13	9
Construction in progress	39	0
Total property, plant and equipment	4,953	4,749
Intangible assets		
Software	557	584
Other	106	70
Total intangible assets	664	655
Investments and other assets		
Investment securities	5,239	6,170
Shares of subsidiaries and associates	2,458	2,668
Deferred tax assets	177	_
Long-term prepaid expenses	68	51
Other	2,048	2,185
Allowance for doubtful accounts	(53)	(121)
Total investments and other assets	9,938	10,954
Total non-current assets	15,556	16,358
Total assets	105,118	111,194

	As of March 31, 2016	As of March 31, 2017
Liabilities		
Current liabilities		
Notes payable - trade	5,390	5,080
Electronically recorded obligations - operating	7,897	10,489
Accounts payable - trade	30,206	33,061
Short-term loans payable	454	550
Lease obligations	11	12
Accounts payable - other	930	843
Accrued expenses	1,341	1,332
Income taxes payable	656	225
Advances received	199	46
Deposits received	63	146
Provision for directors' bonuses	25	24
Other	463	357
Total current liabilities	47,641	52,170
Non-current liabilities	·	,
Lease obligations	36	24
Provision for retirement benefits	2,771	2,983
Long-term accounts payable - other	129	64
Long-term guarantee deposited	1,024	1,049
Asset retirement obligations	25	25
Deferred tax liabilities	_	51
Total non-current liabilities	3,987	4,199
Total liabilities	51,629	56,369

	As of March 31, 2016	As of March 31, 2017
Net assets		
Shareholders' equity		
Capital stock	10,334	10,334
Capital surplus		·
Legal capital surplus	7,355	7,355
Other capital surplus	25	36
Total capital surpluses	7,380	7,392
Retained earnings		
Legal retained earnings	788	788
Other retained earnings		
Reserve for reduction entry of land	238	238
Reserve for special depreciation	313	255
General reserve	11,100	11,100
Retained earnings brought forward	22,776	23,504
Total retained earnings	35,217	35,887
Treasury shares	(864)	(855)
Total shareholders' equity	52,067	52,758
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	1,368	2,003
Total valuation and translation adjustments	1,368	2,003
Subscription rights to shares	53	63
Total net assets	53,489	54,825
Total liabilities and net assets	105,118	111,194

## (2) Non-consolidated Statements of Income

	For the fiscal year ended March 31, 2016	For the fiscal year ended March 31, 2017
Net sales	189,204	190,435
Cost of sales	169,560	171,406
Gross profit	19,643	19,028
Selling, general and administrative expenses	16,556	16,665
Operating profit	3,087	2,362
Non-operating income		
Interest and dividend income	353	270
Other	179	264
Total non-operating income	533	535
Non-operating expenses		
Interest expenses	38	23
Foreign exchange losses	212	163
Other	331	330
Total non-operating expenses	582	517
Ordinary profit	3,037	2,380
Extraordinary income		
Gain on liquidation of subsidiaries	417	_
Gain on sales of investment securities	77	83
Total extraordinary income	494	83
Extraordinary losses		
Loss on valuation of investment securities	68	_
Impairment loss on noncurrent assets	_	21
Loss on valuation of shares of subsidiaries and associates	60	17
Total extraordinary losses	128	38
Profit before income taxes	3,403	2,426
Income taxes - current	1,171	655
Income taxes - deferred	(120)	60
Total income taxes	1,050	715
Profit	2,352	1,710

## (3) Non-consolidated Statements of Changes in Net Assets

For the fiscal year ended March 31, 2016

	Shareholders' equity					
		Capital surplus				
	Capital stock	Legal capital surplus	Total capital surplus	Total capital surplus		
Balance at beginning of current period	10,334	7,355	25	7,380		
Changes of items during period						
Dividends of surplus						
Profit						
Provision of reserve for reduction entry of land						
Provision of reserve for special depreciation						
Reversal of reserve for special depreciation						
Purchase of treasury shares						
Disposal of treasury shares						
Net changes of items other than shareholders' equity						
Total changes of items during period						
Balance at end of current period	10,334	7,355	25	7,380		

		Shareholders' equity						
		Retained earnings						
		Other retained earnings						
	Legal retained earnings	Reserve for reduction entry of land	Reserve for special depreciation	General reserve	Retained earnings brought forward	Total retained earnings		
Balance at beginning of current period	788	232	361	11,100	21,465	33,948		
Changes of items during period								
Dividends of surplus					(1,083)	(1,083)		
Profit					2,352	2,352		
Provision of reserve for reduction entry of land		5			(5)	_		
Provision of reserve for special depreciation			7		(7)	_		
Reversal of reserve for special depreciation			(55)		55	_		
Purchase of treasury shares								
Disposal of treasury shares								
Net changes of items other than shareholders' equity								
Total changes of items during period		5	(48)		1,311	1,268		
Balance at end of current period	788	238	313	11,100	22,776	35,217		

	Shareholders' equity		Valuation and translation adjustments			
	Treasury shares	Total shareholders' equity	Valuation difference on available-for- sale securities	Total valuation and translation adjustments	Subscription rights to shares	Total net assets
Balance at beginning of current period	(857)	50,805	1,744	1,744	18	52,568
Changes of items during period						
Dividends of surplus		(1,083)				(1,083)
Profit		2,352				2,352
Provision of reserve for reduction entry of land		_				_
Provision of reserve for special depreciation		_				_
Reversal of reserve for special depreciation		_				_
Purchase of treasury shares	(6)	(6)				(6)
Disposal of treasury shares						
Net changes of items other than shareholders' equity			(376)	(376)	35	(341)
Total changes of items during period	(6)	1,262	(376)	(376)	35	921
Balance at end of current period	(864)	52,067	1,368	1,368	53	53,489

## For the fiscal year ended March 31, 2017

	Shareholders' equity					
	Capital stock	Legal capital surplus	Total capital surplus	Total capital surplus		
Balance at beginning of current period	10,334	7,355	25	7,380		
Changes of items during period						
Dividends of surplus						
Profit						
Provision of reserve for reduction entry of land						
Provision of reserve for special depreciation						
Reversal of reserve for special depreciation						
Purchase of treasury shares						
Disposal of treasury shares			11	11		
Net changes of items other than shareholders' equity						
Total changes of items during period			11	11		
Balance at end of current period	10,334	7,355	36	7,392		

	Shareholders' equity  Retained earnings					
	Other retained earnings					
	Legal retained earnings	Reserve for reduction entry of land	Reserve for special depreciation	General reserve	Retained earnings brought forward	Total retained earnings
Balance at beginning of current period	788	238	313	11,100	22,776	35,217
Changes of items during period						
Dividends of surplus					(1,040)	(1,040)
Profit					1,710	1,710
Provision of reserve for reduction entry of land						
Provision of reserve for special depreciation						
Reversal of reserve for special depreciation			(57)		57	
Purchase of treasury shares						
Disposal of treasury shares						
Net changes of items other than shareholders' equity						
Total changes of items during period			(57)		727	670
Balance at end of current period	788	238	255	11,100	23,504	35,887

	Shareholders' equity		Valuation and translation adjustments			
	Treasury shares	Total shareholders' equity	Valuation difference on available-for- sale securities	Total valuation and translation adjustments	Subscription rights to shares	Total net assets
Balance at beginning of current period	(864)	52,067	1,368	1,368	53	53,489
Changes of items during period						
Dividends of surplus		(1,040)				(1,040)
Profit		1,710				1,710
Provision of reserve for reduction entry of land						
Provision of reserve for special depreciation						
Reversal of reserve for special depreciation		-				-
Purchase of treasury shares	(4)	(4)				(4)
Disposal of treasury shares	13	24				24
Net changes of items other than shareholders' equity			634	634	9	644
Total changes of items during period	9	690	634	634	9	1,335
Balance at end of current period	(855)	52,758	2,003	2,003	63	54,825